BEFORE THE CALIFORNIA PUBLIC UTILITIES COMMISSION OF THE STATE OF CALIFORNIA



Order Instituting Rulemaking to Establish Policies, Procedures, and Program Budgets for Post-2003 Low-Income Assistance Programs.

Rulemaking No. 04-01-006 (Filed January 8, 2004)

GOLDEN STATE WATER COMPANY ON BEHALF OF BEAR VALLEY ELECTRIC SERVICE (U 913-E)

LOW INCOME ASSISTANCE PROGRAMS 2015 ANNUAL REPORT

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LOW INCOME ASSISTANCE PROGRAMS 2015 ANNUAL REPORT

Golden State Water Company ("GSWC"), doing business as, Bear Valley Electric Service ("BVES") respectfully submits the attached Annual Report on low-income assistance programs in accordance with the requirements set forth in the April 5, 2004 Second Energy Division Workshop Report on the Review of the Accounting and Reporting Requirements for the California Alternate Rate for Energy (CARE) and Energy Savings Assistance (ESA) programs of the Small and Multi-Jurisdictional Utilities (SMJU).

DATED at San Dimas, California this 2nd day of May, 2016.

Respectfully submitted,

Nguyen Quan, Manager

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BEAR VALLEY ELECTRIC SERVICE

LOW-INCOME ASSISTANCE PROGRAMS 2015 ANNUAL REPORT

Reporting Period: January 1, 2015 through December 31, 2015

> Golden State Water Company 630 East Foothill Blvd. San Dimas, California 91773

May 2016

GOLDEN STATE WATER COMPANY BEAR VALLEY ELECTRIC SERVICE (U 913 E) ANNUAL PROGRESS REPORT (Data Through December 31, 2015)

I. PARTICIPANT INFORMATION

- A. Number of participating low-income ratepayers, including sub-metered households, by month. The data should be provided in numerical tables and also in graph form.
- 1. Provide an explanation of any significant fluctuations in numbers of participants. (The term "significant" means a variance of more than 5% from the previous month.)

RESPONSE: The number of participating low-income customers in 2015 is tabulated by month below. There were no significant changes in the monthly number of participants during this period.

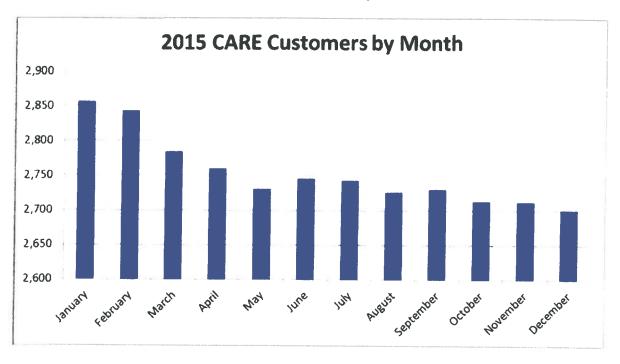
Month	Single-Metered CARE*	Master-Metered CARE**	2015 Total CARE		
January	2684	172	2856		
February	2671	172	2843		
March	2612	172	2784		
April	2586	174	2760		
May	2556	175	2731		
June	2570	176	2746		
July	2567	176	2743		
August	2550	176	2726		
September	2555	176	2731		
October	2537	176	2713		
November	2536	176	2712		
December	2525	176	2701		
Monthly Average	2579	175	2754		

^{*}Single-Metered CARE customers are residents of single family dwellings each with their own meter.

In 2015, there were approximately 2754 customers under the CARE program, of which

^{**}Master-Metered CARE customers are residents of mobile-home parks where there are only one or two meters for the whole park.

approximately 175 customers reside in mobile home parks that are master-metered. The chart below shows the number of CARE customers by month.



B. Updated estimate of eligible ratepayers. State sources of figures.

1. How many total residential customers do you have?

RESPONSE: BVES served approximately 22,237 residential customers as of December 31, 2015. Of these, only about 8,509 or 38 percent were permanent residents.

2. What percent of total residential customers are estimated to be eligible for the CARE discount rate?

RESPONSE: It is estimated that about 33 percent of our permanent residential customers, or approximately 2,800, are eligible for the CARE discount rate. This estimate is based on using Census 2010 data. Due to Big Bear economy, which is highly dependent on tourism and seasonal recreation (e.g., snow skiing and snowboarding) the actual number of eligible customers can vary considerably based on economic activity. BVES believes it is very possible that the percentage of its customers who meet the CARE eligibility requirements could in some years significantly exceed the 33 percent estimate.

3. How many CARE participants do you have and what percentage is that

to the total eligible for CARE?

RESPONSE: As of December 31, 2015, 2,701 customers were on CARE. This represents a penetration rate of approximately 96 percent.

- 4. Provide the methodology by which your utility can estimate the number of eligible ratepayers in your service area:
 - a) State source of statistics, explain any modifications made. For example, modifications to the U.S. Census data for undercounts of ethnic groups, such as Hispanics.

RESPONSE: BVES downloaded data from the U.S. Census American Community Survey for the time period 2006 - 2010 for the variable "Ratio of Income to Poverty of Families in the Past 12 Months" for the three census areas provided. The data indicated that approximately 33 percent of the families were below 200% of the Federal Poverty Level (FPL). As stated above, BVES believes that it is very possible that the percentage of its customers that meet the CARE eligibility requirements could in some years significantly exceed the 33 percent estimate.

Master Metered Customers:

C. How many master metered customers do you have in your service territory?

RESPONSE: As of December 31, 2015, there were 7 master metered customers.

D. How many sub-metered tenants are estimated eligible?

RESPONSE: It is estimated that 160 (or 33%) of the 486 sub-metered tenants are eligible to receive the CARE discount rate.

E. How many sub-metered tenants are receiving the CARE discount?

RESPONSE: As of December 31, 2015, there were 176 sub-metered tenants receiving the CARE discount rate.

F. Discuss any problems between master metered ratepayers and sub-metered customers that were encountered during the reporting period.

RESPONSE: BVES personnel are not aware of any problems with master metered customers and sub-metered customers concerning the CARE program.

II. USAGE INFORMATION

(Note: A floppy disk can be submitted but must be accompanied by a hard copy of the data.)

A. Average Tier 1, Tier 2 and Tier 3 usage for all residential customers (excluding CARE participants) by baseline territory and on a total basis. Please provide this information for each month, if available. Do not include master metered consumption.

RESPONSE: BVES has only one baseline territory. Average Tier 1, Tier 2 and Tier 3 usage for permanent residential customers is tabulated below (in kWh):

Month	Tier 1	Tier 2	Tier 3	Month	Tier 1	Tier 2	Tier 3
January	299	55	227	July	267	40	87
February	265	52	144	August	269	40	87
March	245	45	119	September	297	45	99
April	307	51	115	October	245	36	76
May	236	38	86	November	272	48	113
June	247	38	81	December	258	52	159

B. CARE Participants' Tier 1, Tier 2 and Tier 3 average consumption by baseline territory and on a total basis. Please provide this information for each month, if available. Also provide the same information for summer and winter billing seasons. Do not include master metered consumption. (See example attached to this Questionnaire for format.)

RESPONSE: Participants Tier 1, Tier 2 and Tier 3 average usage on a total basis is tabulated below (in kWh). BVES has only one baseline territory.

Month	Tier 1	Tier 2	Tier 3	Month	Tier 1	Tier 2	Tier 3
January	303	61	212	July	263	32	51
February	275	49	143	August	261	43	51
March	252	42	115	September	291	35	49
April	324	47	122	October	244	29	46
May	249	35	69	November	277	41	82
June	248	31	51	December	258	46	115

C. Summary of average consumption by residential customers (excluding CARE participants) vs. CARE participants for entire service territory.

RESPONSE: For the year ended December 31, 2015, residential non-CARE permanent customers consumed an average of 429 KWh per month over all 3 tiers, while residential CARE customers used an average of 403 KWh per month over all 3 tiers.

III. PROGRAM COSTS

A. Average monthly bill per residential customer for each baseline territory and for the total service territory.

RESPONSE: The typical monthly bill (429 kWh per month) for a full-time residential customer received service on Tariff Schedule D is shown below. BVES has only one baseline territory.

Schedule No. D (Permanent Residents): \$96.59

B. Average monthly bill of CARE participants for each baseline territory and for the total service territory.

RESPONSE: The average monthly bill (403 kWh per month) of a CARE participant (non-all electric) is \$70.13 per month. BVES has only one baseline territory.

C. Average monthly discount by baseline territory and 12 months ending December 31, 2015 in dollars per CARE participant.

RESPONSE: The average discount is approximately \$17.50 per month.

- D. Total CARE administrative costs. Compute administrative costs per participating customers. Give a breakdown in the following categories: Outreach; Certification/Verification; Combined Verification and Certification by an outside agency, if applicable; Enforcement of Pass-through by Master Meter Customers; Billing; and General.
 - 1. Provide a brief explanation of what is included in each of these categories.

RESPONSE: BVES only records incremental direct costs to the CARE Balancing Account. Currently, those expenses include the printing of the annual CARE notification letter, printing of CARE applications, outreach costs,

and regulatory support, including work on the CARE Annual Report by an outside contractor and capitations fees paid to outside agencies. All other administrative functions associated with the CARE program (i.e., certification and verification) are performed by the existing BVES office personnel, whose expenses are already in rates. The overall cost of all incremental direct charges was \$7,692 (or \$2.79 per average annual participant)

2. What are the Billing and General administrative costs incurred for non-CARE residential customers?

RESPONSE: As stated above, BVES only records incremental direct costs to the CARE Balancing Account.

E. Balancing account balance as of December 31, 2014. Provide an explanation for over/under collection balances. (Give a snapshot in time)

RESPONSE: As of December 31, 2015, the CARE balancing account had an under-collection of \$ 337,390.

F. ESA surcharge amount and percentage of average bill for each class of customers liable for the surcharge. Show all classes.

RESPONSE: Surcharges of \$264,353 were billed during the twelve months ended December 31, 2015. The following shows the surcharge as a percentage of the average bills:

Schedule D (Permanent Residents): 2.02%
Schedule DO (Part Time Residents): 1.22%
Schedules A (Commercial Customers): 1.68%

IV. OUTREACH

A. Describe the outreach activities for the past reporting period, and suggestions on how outreach activities could be improved.

RESPONSE: Due to the small size of our service area, the most cost-effective outreach method is the inclusion of notices through bill inserts, direct mailers and door hangers. BVES also utilizes the local newspaper and radio station to advertise both programs and has found this method to be effective. During 2015, BVES took advantage of every opportunity to participate in a number of community events and provided information on the CARE and ESA programs. To improve outreach efforts going forward, BVES plans: i) to use its postage paid trifold mailer to facilitate customer enrollment into these programs; ii) to use all media options to

inform customers, including newspapers, radio spots, commercials and bus advertisements; and iii) to leverage the CARE and ESA programs with Southwest Gas by creating joint advertisements and outreach efforts.

B. Provide a narrative discussion of the following:

1. Sharing information in overlapping service territories

RESPONSE: BVES works with Southwest Gas by sharing electronic lists of customers on the CARE program. Data sharing is automatically performed semi-annually.

2. Sharing information with ESA and other utility programs (i.e. signing up ESA customers not enrolled in CARE or working

RESPONSE: The BVES CARE and ESA programs work together to identify eligible customers in both programs. BVES shares CARE customers with the natural gas provider on a semi-annual basis. Additionally, BVES and Southwest Gas share monthly reports of homes treated under the ESA program to produce new leads and ensure both gas and electrical measures are offered to the customer.

3. Leveraging CARE funds with other utility assistance programs

RESPONSE: When possible BVES leverages its outreach efforts with the natural gas provider, Southwest Gas, to promote both CARE and ESA programs.. The implementation contractor also provides customers with information on the CARE program in order to increase participation.

4. Participation barriers encountered and steps taken to mitigate them.

RESPONSE: None

C. Describe recommendations for improving outreach, including cost effectiveness and methods for reaching underserved households.

RESPONSE: In addition to the annual notice/application of the CARE program, BVES works with Proteus Inc. to actively recruit customers deemed eligible from other programs.

V. PROGRAM MANAGEMENT

A. How many applications were received during the reporting period, and of those applications, how many were approved?

RESPONSE: There were 1,478 applications received during this reporting period in 2015, 615 were approved and 781 were re-qualified for 2015 for a total of 1,396 customers added or re-added to the CARE program.

B. Described any problems encountered during the reporting period with program management efforts, and suggestions on how program management could be improved.

RESPONSE: There were no problems encountered during this period.

VI. <u>CERTIFICATION AND VERIFICATION PROCESSES</u>

A. Provide a table showing the total number of participants asked to recertify their eligibility during the reporting period. The table should show the total recertifications requested, the total recertification applications received, the total recertified, the total denied as ineligible, and the total returned to the participant as incomplete for the reporting period. Include the total number of participants who were removed from the program because they did not return the recertification application.

RESPONSE: BVES recertifies its CARE customers every other year.

TABLE OF CARE PROGRAM ACTIVITY 2015

2015	No. of Applications Received	New CARE Customers	Denied CARE Customers	Returned for Proof of Income	Re-qualified CARE Customers
January	128	45	0	0	82
February	88	30	2	0	56
March	165	55	2	0	108
April	124	59	4	0	71
May	101	41	2	0	58
June	123	81	2	0	46
July	155	11	5	0	80
August	147	76	3	0	65
Sept.	103	58	2	0	44
Oct.	122	56	4	0	58
Nov.	114	54	3	0	58
Dec.	108	49	4	0	55
TOTAL	1478	615	33	0	781

B. Provide a table showing the total number of participants asked for income verification during the reporting period. The table should show the total verifications requested, the total verifications received, the total verified, the total denied as ineligible, and the total returned to the participant as

incomplete for the reporting period. Include the total number of participants who were removed from the program because they did not respond to a request for income verification.

RESPONSE: See above table of 2015 CARE program activity. All first time applicants are accepted and placed on the CARE program. Every 2 years, from the date of enrollment, BVES sends a CARE program reverification application to all customers enrolled in the program.

C. Describe the process for recertifying sub-metered tenants of master metered complexes. Discuss any problems between master metered ratepayers and sub-metered customers that were encountered during the reporting period.

RESPONSE: Every June when new income guidelines are authorized by the Commission, master-metered ratepayers are mailed CARE applications in English and Spanish to distribute to the sub-metered customers for re-certification. Owners are instructed to mail all completed applications back to BVES. The master-metered ratepayers are notified of all approved and rejected (if any) applications. BVES is unaware of any problems that existed between the master-metered ratepayers and the sub-metered customers during the reporting period.

D. Describe any third-party process used for CARE certification, recertification and verification processes. Describe how these processes compare with the utility's efforts as far as cost effectiveness and effectiveness in reaching underserved households.

RESPONSE: Third parties are not used. All work is performed "in-house" by BVES personnel.

VII. OTHER TOPICS

A. What significant changes are there from the previous reporting period?

RESPONSE: There were no significant changes from the previous reporting period.

B. Any other comments, recommendation or issues that need to be addressed?

RESPONSE: No, not at this time.

OUTLINE FOR CARE - EXPANSION PROGRAM COVERING GROUP LIVING FACILITIES

I. PARTICIPATION INFORMATION

- A. Number of participating group living facilities, by month. The data should be provided in numerical tables and also in graph form, as follows:
 - 1. Give total number of facilities receiving the CARE discount.

RESPONSE: There is only one group living facility participating in the CARE program.

2. The number of residents at each facility, excluding caregivers.

RESPONSE: The primary purpose of this shelter is to rehabilitate battered woman and provide housing for up to five month. This shelter can accommodate eighteen women at any given time.

II. DISCOUNT INFORMATION

A. Give average annual discount per residential facility.

RESPONSE: This residential facility saved approximately \$1,096 by participating in the CARE program during this period.

B. Give average annual discount per commercial facility.

RESPONSE: Not applicable

III. PROGRAM COSTS

- A. Total CARE administration costs. Compute administrative costs per participating group living facility. Give a breakdown in the following categories: Outreach; Certification/Verification; Combined Verification and Certification by an outside agency, if applicable; Billing; and General.
 - 1. What are the Billing and General administrative costs incurred for non-CARE group living facilities?

RESPONSE: BVES has no direct cost associated with these facilities.

2. Explain program cost for the CARE Expansion program.

RESPONSE: There is no separate accounting for the Expanded CARE program. All the costs associated with the CARE program, Expanded or Regular is maintained in the same balancing account.

3. Surcharge amount and percentage of average bill for each class of customers liable for the surcharge.

RESPONSE: Since BVES only has one Expanded CARE program facility, the cost for this facility is not available.

IV. OUTREACH

A. Describe outreach activities for group living facilities during the past reporting period.

RESPONSE: Due to the size of our service territory we were able to identify the only potential Expanded CARE customer. BVES customer service representatives mailed information as well as communicated by telephone with operators of the facility to inform them of program changes.

B. Provide an analysis of your most cost-effective outreach for the group living facilities.

RESPONSE: Public agencies (Welfare Office, Social Security Office, etc.) were notified of the Expanded CARE group living program. Since there is only one CARE non-profit group living facility located in our service territory, public agencies were not relied upon to solicit applicants for our Expanded CARE group living program.

C. What public agencies are used to solicit potential eligible CARE non-profit group living facilities? How are they affected?

RESPONSE: BVES is aware of the only non-profit group living facility operating in our service territory and they are already part of the Expanded CARE program.

D. Describe and document your utility's efforts to use resources that reach eligible non-profit group living facilities.

RESPONSE: Southwest Gas Corporation provides gas service to customers in our

electric service area. Due to the size of our service territory and having only one Expanded CARE participant in our service area, sharing customer information with Southwest Gas was not necessary.

E. Has your utility developed any plans for joint outreach with overlapping energy utilities? If so, how effective has it been? Include any cost savings.

RESPONSE: There is only one customer located within BVES service territory that operates a non-profit group living facility in our service territory. Due to this, BVES has not developed any plans for joint outreach with the natural gas provider, Southwest Gas.

F. State how frequently bill notices are issued. Do you make separate billing notices to potentially qualified group living facilities?

RESPONSE: Bill notices are mailed annually to the only potentially qualified group living facility. Telephone calls are made to further explain what was sent in the notices, if necessary.

G. Describe how outreach activities for group living facilities could be improved.

RESPONSE: No comment or recommendation at this time.

V. PROGRAM MANAGEMENT

A. How many applications were received during the reporting period?

RESPONSE: None.

- B. State the reasons CARE applications may not be approved. Reasons include at least the following:
 - 1. Application returned to ratepayer as incomplete, and revised application not resubmitted.
 - 2. Contents of application reviewed and applicant found to be eligible.
 - 3. Application reviewed, but verification efforts show misrepresentation of facts.

RESPONSE: None.

C. Describe how program management activities could be improved.

RESPONSE: No comment or recommendation at this time.

VI. OTHER TOPICS

A. What significant changes are there from the previous reporting period?

RESPONSE: None.

B. Any other comments, recommendations or issues? Analyze the CARE Expansion program progress over the past 12 months, identify issues that need work, identify areas that need improvement, and make suggestions for improvement.

RESPONSE: No comment or recommendation at this time.



TABLE I.B. - 2015 BVES CARE PARTICIPATION

Month	Enrolled by Non-Capitation	Enrolled by Capitation	Total Enrolled	Total CARE Participants	Total CARE Participants w/MH Customers	Estimated *	Participation Rate
January	44	1	45	2,684	2,856	2,800	102%
February	30	0	30	2,671	2,843	2,800	102%
March	55	0	55	2,612	2,784	2,800	%66
April	59	0	65	2,586	2,760	2,800	%66
May	41	0	41	2,556	2,731	2,800	%86
June	81	0	81	2,570	2,746	2,800	%86
July	8	3	11	2,567	2,743	2,800	%86
August	73	3	92	2,550	2,726	2,800	%26
September	25	1	58	2,555	2,731	2,800	%86
October	54	2	999	2,537	2,713	2,800	%16
November	52	2	54	2,536	2,712	2,800	%16
December	47	2	49	2,525	2,701	2,800	%96

*Footnote source for calculating estimated eligible

Source is US Census 2010 which is 33% of full-time eligible customers

TABLE III D.2 - 2015 BVES CARE EXPENSES

	Ž.	Second	חונם	Fourth			
CARE Trogram.	Quarter	Quarter	Quarter	Quarter			
	Jan-March	April-June	July-Sept	Oct-Dec	YTD	Annual Budget	Percentage of Budget
Outreach							D.
Capitation Fees	\$20		\$140	\$120	\$280		
Applications/Inserts		\$378			\$378		
Media	\$1,629	\$934	\$646	\$1.294	\$4.503		
Other Outreach(1)							
Other Outreach subsumed in GRC (5)					0		
Subtotal Outreach	\$1,649	\$1.312	\$786	81 414	46.464		
				414	90,101		
Processing/Certification/Verification							
Internal							
Outside Services ⁽²⁾					9		
Subtotal Processing/Certification/Verification	\$0	\$0	98	\$0	9		
					9		
General							
Billing System/ Programming							
Consulting Services (3)	\$375	\$195	£1 027	ACO.	100		
Regulatory Compliance			100	4000	\$2,531		
Trave					04		
Filings					0.0		
Labor Costs (including overhead) ⁽⁴⁾							
Incremental							
Other general (please specify) ⁽¹⁾							
General costs subsumed in GRC (please specify) ⁽⁵⁾					Q#		
Subtotal General	\$375	\$195	\$1.027	\$934	\$2 534		
TOTAL DESCRIPTION OF THE PROPERTY OF THE PROPE							
	\$2,024	\$1,507	\$1,813	\$2,348	\$7.692		
LOTAL PROGRAM COSTS (excluding costs subsumed in GRC)	\$2,024	\$1,507	\$1,813	\$2,348	\$7,692		
CARE Program Discount	\$81.816	\$54 176	CKS KRB	£20 704	6004 904		
			200	1000	9504,334		
GRAND TOTAL PROGRAM COSTS (including costs subsumed in GRC) & CUSTOMER DISCOUNTS	\$83,840	\$55,683	\$60.381	\$72 142	\$272 04E		
GRAND TOTAL PROGRAM COSTS (excluding costs subsumed							
in GRC) & CUSTOMER DISCOUNTS	\$83,840	\$55,683	\$60,381	\$72.142	\$272.046	0	C

⁽¹⁾ Other Outreach/General costs are defined as any direct costs that do not fall into the listed subcategories.

⁽²⁾ Outside services should include third party entitity contracts to process applications and perform certification and verification activities.
(3) Identity if consulting services are one time costs or ongoing and include a description of the provided services.
(4) Ratepayer funded overhead is to include labor overhead only, pursuant to D. 89-09-044 and D. 01-05-033.
(5) Outreach and general costs that are subsumed in the GRC and therefore excluded from CARE program budgets and applications.

Note: Estimated tabor subsumed in General Rates is not included in program budgets, per D.89-09-044 and D.01-05-033. However, they are reported here in order to provide a total picture of program costs.
* Radio. TV, Print of general circulation.

Consulting fees associated with data processing of data share w/SWGas, preparing Annual Report and Application

TABLE IV.A. - 2015 BVES CARE OUTREACH ACTIVITIES

Activity	Summary	Timeline	Status (In Progress/Completed)	Coet
Media				1000
Newspaper	Outreach through local news paper	On-going	On-going	
TV/Radio/Other Mass Media	Outreach through local TV/Radio	On-going	On-going	
Total Media				\$4,503
Annual CARE Program Announcement	Annual bill insert to provide customers information regarding the CARE program and new income eligibility levels	June/July	Complete	\$380
Lobby Display	BVES has a CARE program display in the Garstin office lobby that includes CARE enrollment information.	On-going	On-going	0\$
Earth Day	BVES provides CARE/ESA program information at its Earth Day event - customers can sign-up at the event.	On-going	On-going	0\$
Local Organizations	BVES does outreach through presentations and meetings with local organizations such as the Rotary Club, AARP, etc.	On-going	On-going	0\$

(1) All no cost activities involve staff Indirect costs that were recovered in GRC

Table 4: CARE Program balance for twelve month period Jan-Dec 2015

Beginning balance @ Jan 01	(\$283,011)
Program benefits	(\$306,990)
Interest accrual	(\$530)
Recoveries through surcharges	\$264,353
Administrative costs, uncollectible and franchise fees	(\$11,213)
Net balance @ Dec 31	(\$337,390)

TABLE VIII. A. - 2015 BVES ESA PROGRAM SUMMARY

			Jany-Sept	July-Sept Oct-Dec	OT.	Budget	Percentage of Budget
Program Costs							Jahong Io
Weatherization	1	•	\$ 433	, &	\$ 433	\$ 1,663	26%
Appliance Replacement \$	27,099	\$ 52,659	\$ 76,377	\$ 72,067	\$ 228,202	\$ 163,569	140%
Education, Assessment and Income Verification \$	2,804	\$ 3,928	\$ 7,699	\$ 7,684	\$ 22,115	\$ 13,418	165%
Total Program Costs \$	29,903	\$ 56,587	\$ 84,509	\$ 79,751	\$ 250,750	\$ 178,650	140%
Administrative Costs							
Outreach/Assessment	\$6,366	\$3,988	\$5,730	\$3,046	\$ 19,130	\$ 8,100	
Inspections					49	\$ 4.500	
General	7,151	\$ 3,825	\$ 4,985	\$ 8,733	\$ 24,694	\$ 38,375	64%
Total Administrative Costs \$	13,517	\$ 7,813	\$ 10,715	\$ 11,779	\$ 43,824	\$ 50,975	86%
Grand Total \$	\$43,420	\$64,400	\$95,224	\$91,530	\$294,574	\$229,625	128%

Footnote any variance

TABLE VIII B - 2015 BVES ESA ADMINISTRATIVE EXPENSES

ESA Program:	Jan-March	April-June	July-Sept	Oct-Dec	YTD	Budget	Percentage of
Outreach							Jagong
Applications/Inserts		\$1,316			\$1.316		
Media	\$6,366	\$2,672	\$5,730	\$3.046	\$17.814		
Other Outreach ¹¹					O\$		
Other outreach subsumed in GRC ⁵¹							
Subtotal Outreach	\$ 6,366	\$ 3,988	\$ 5,730	\$ 3,046	\$ 19.130		
Inspections							
internal							
Outside Services					9		
Subtotal Inspections				25	9		
General							
Billing System/ Programming					6		
Consulting Services ⁽²⁾				64 043	2		
Regulatory Compliance				7.	717.16		
Travel		66.20	0000		O.		
Filings	0.00	0700	\$303		\$1,423		
Labor Costs (including overhead) ⁽³⁾	101,79	\$400	\$4,082	\$7,516	\$19,204		
Incremental							
Other Outside Services		\$2.850					
Other General ⁴⁾					Ş		
General costs subsumed in GRC (please specify) ¹⁵ (3		
Subtotal General	\$ 7,151	\$ 3,825	\$ 4,985	\$ 8,733	\$ 24,694		
TOTAL LIEE ADMINISTRATION COCTS							
subsumed in GRC)	\$ 13,517	\$ 7.813 \$	\$ 10.715 \$	\$ 11779 6	43 824		
TOTAL LIEE ADMINISTRATION COSTS (excluding costs subsumed in GRC)						0/8/00	86%

Note Estimated labor subsumed in General Rates is not included in costs above, per D, 89-09-044 and D, 01-05-033,

Consulting services include: \$2,850 for tracking database, Regulatory Compliance includes: \$12,383 for legal fees and \$6,367 for consulting in the preparation of the 2015-2017 Application and reporting.

⁽¹⁾ Other Oureach/Central coals are defined as any direct coats that do not fall into the bared subcaregones.
(2) Uniting should describe the services and undersent if they are on-going or one time expenditures.
(3) Labor costs are defined as incremental blow costs or charged to LIEE fail as in not recovered in general opportunities.
(3) Labor costs are defined as incremental blow costs in each category instead of backing opportunity specially, places indicate such a declaration factor instead of the state of the state indicate such and collain the state of the state of the state indicate such and collain the state of the state indicate such and collain the state of the state indicate such and the companies or agencies that provide them.
(4) Unitines should describe the other administrative services received and the companies or agencies that provide them.
(5) Outreach and general costs (hall are substimed in the GRC and therefore excluded from LIEE program budgets and applications.

Table VIII. C - 2015 BVES ESA OUTREACH ACTIVITIES

Activity	Summary	Timeline	Status	Costs
			(in Progress/Completed)	
TV/Radio	Outreach through local TV/Radio	On-going	On-going	
Newspaper	Outreach through local news paper	On-going	On-going	
Mailing	Prepared and Mailed a program summary and bounce back card to CARE customers	On-going	On-going	
	00/100 / 000			
Earth Day	DVES lids a CARE/ESA program both at its Earth Day event - customers can sign-up at the event	zajoč-aO		
		n n	Gridoning Gridoning	-
Local	BVES does outreach ats meeting with local organizations such as the Rotary Clish			
Organizations AARP, etc.		On-going	On-going	
			,	

TABLE VIII. D. - 2015 BVES ESA INSTALLATIONS AND COSTS

First Quarter: January-March

			Completed			Costs	
Measures*	Units	Region 1	Region 2	Total	Region 1	Region 2	Total
Infiltration & Space Conditioning							
Cooler Cover	Home						
Outlet Switch Gaskets	Home						
Shell Infilitration	Home						
Threshold	Home						
Weatherization							
Attic Insulation	Home	+			+		
Attic Venting	Home	 					
Ceiling Insulation	Home			***			
Floor Insulation	Home						
Kneewall Insulation	Home						-
Weatherstripping	Home	1			-		-
Caulking	Home				1		
Home Repairs	Home						
Low Flow Shower Device	Home	 					-
Minor Envelope Repair	Home						\$ -
Water Heater Pipe Wrap	Home				 		-
Sink Faucet Aerator	Home						
Water Heater Blanket	Home						\$ -
Word Floater Delinet	rione	 			-		
Furnaces/HVAC							
Window A/C	Each	1		1	\$ 996.00	· · · · · · · · · · · · · · · · · · ·	\$ 996.0
Replacement - Gas	Each						Ψ 330.0
Repair - Electric	Each						
Replacement - Electric	Each						
Miscellaneous Measures							
Door Replacement	- Cook						
Glass Replacement	Each						
Duct Wrap	Each						
Duct Register	Home						
Storm Windows - Glass Fixed	Home						
Storm Windows - Glass Pixed Storm Windows - Glass Operable	Each	ļ.					
Vinyl Retro Window	Each						
Set Back Thermometer	Each						
Filter Alert Device	Each						
	Each						
Foam Tape	Home						
Gas Water Heater Repair/Replace	Each						
Elec Water Heater Repair/Replace	Each						
Reusable Filter/Replacement Signal	Each						
Solar Screens	Each						
Compact Fluorescent Bulbs	Each	285		285			\$ 2,390.00
Refrigerators	Each	14		14			\$ 12,437.00
LED Night Light	Each	125		125	917		\$ 917.00
CF Fixtures Interior	Each	60		60	4,874		\$ 4,874.00
CF Fixtures Exterior	Each	27		27			\$ 2,193.00
Microwave	Each	14		14			\$ 1,247.00
Surge Proctector	Each	30		30			\$ 2,044.00
Other (please specify)				0			,5 14.00
Assessment/Income Verification	Home	31		31	\$ 1,998.00		\$ 1,998.00
ducation				0			. ,500.50
In-home Education	Home	31		31	\$ 807.00		\$ 807.00
Education Workshops			 	0			. 557.50
Income Verification	Home			0			\$ -
OTAL HOMES			1	0			¥ -
otal Number of Homes Treated		31			\$ 29,903.00		\$ 29,903.00
otal Number of Homes Weatherized				0	÷ 20,000.00		Ψ 20,303.00

TABLE VIII. D. - 2016 BVES ESA INSTALLATIONS AN

Second Quarter: April-June

•		1	Completed			Costs	
Measures*	Units	Region 1	Region 2	Total	Region 1	Region 2	Total
Infiltration & Space Conditioning							
Cooler Cover	Home						
Outlet Switch Gaskets	Home						
Shell Infilitration Threshold	Home	ļ					
Trieshold	Home	-					
Weatherization							
Attic Insulation	11000						
Attic Venting	Home						
Ceiling Insulation	Home						
Floor Insulation	Home						
Kneewall Insulation	Home	-					ļ
Weatherstripping	Home						
Caulking	Home						
Home Repairs	Home						
Low Flow Shower Device	Home Home						
Minor Envelope Repair							
Water Heater Pipe Wrap	Home	ļ		(\$ -
Sink Faucet Aerator	Home	 			-		
Water Heater Blanket							
Water Fleater Dialiket	Home						
Furnaces/HVAC		 			-		
Window A/C	Each				C 4 030 00		
Replacement - Gas	Each	2			\$ 1,976.00		\$ 1,976.00
Repair - Electric	Each						
Replacement - Electric					 		
Replacement - Electric	Each						
Miscellaneous Measures	 						
Door Replacement	Each						
Glass Replacement	Each				-		
Duct Wrap	Home						
Duct Register	Home						
Storm Windows - Glass Fixed	Each			·			
Storm Windows - Glass Operable	Each		-		 		
Vinyl Retro Window	Each						
Set Back Thermometer	Each				 		
Filter Alert Device	Each						
Foam Tape	Home						
Gas Water Heater Repair/Replace	Each						
Elec Water Heater Repair/Replace	Each						
Reusable Filter/Replacement Signal	Each				 		
Solar Screens	Each						
Compact Fluorescent Bulbs	Each	665			\$ 5,532.00		£ 5 5 3 0 0 0
Refrigerators	Each	17		17	\$ 13,726.00		\$ 5,532.00
LED Night Light	Each	311			\$ 2,264.00		\$ 13,726.00
CF Fixtures Interior	Each	175					\$ 2,264.00
CF Fixtures Exterior	Each	100			\$ 14,101.00		\$ 14,101.00
Microwave	Each	28			\$ 8,058.00		\$ 8,058.00
Surge Proctector					\$ 2,475.00		\$ 2,475.00
Other (please specify)	Each	67		67	\$ 4,528.00		\$ 4,528.00
Assessment/Income Verification	Lian:						
	Home	66		66	\$ 1,949.00		\$ 1,949.00
ducation	11.						
In-home Education	Home	66		66	\$ 1,515.00		\$ 1,515.00
Education Workshops							
Income Verification	Home			0	\$ 462.00		\$ 462.00
OTAL HOMES		0		0			
otal Number of Homes Treated		66		66	\$ 56,586.00		\$ 45,343.00
otal Number of Homes Weatherized		0		0			

TABLE VIII. D. - 2015 BVES ESA INSTALLATIONS AN

Third Quarter: July-Sept

Management	11.00		Completed			Costs	
Measures*	Units	Region 1	Region 2	Total	Region 1	Region 2	Total
Infiltration & Space Conditioning Cooler Cover	11						
Outlet Switch Gaskets	Home						
Shell Infilitration	Home Home						
Threshold	Home			-			
Weatherization							
Attic Insulation	Home						
Attic Venting	Home	_					
Ceiling Insulation	Home	ļ					
Floor Insulation Kneewall Insulation	Home	<u> </u>					
	Home	ļ					
Weatherstripping Caulking	Home	3	ļ		3 \$ 143.00		\$ 143.0
Home Repairs	Home	 					
Low Flow Shower Device	Home						
Minor Envelope Repair	Home	6			6 \$ 214.00		\$ 214.0
Water Heater Pipe Wrap	Home Home	4			4 \$ 47.00		\$ 47.0
Sink Faucet Aerator					4 0 00 00		
Water Heater Blanket	Home Home	4			4 \$ 29.00		\$ 29.00
water heater blanket	riome						
Furnaces/HVAC							
Window A/C	Each						
Replacement - Gas	Each	†					
Repair - Electric	Each						
Replacement - Electric	Each						
Miscellaneous Measures							
Door Replacement	Fach	1					
Glass Replacement	Each				ļ		
Duct Wrap	Each Home						
Duct Register	Home	 					
Storm Windows - Glass Fixed	Each	 					
Storm Windows - Glass Operable	Each						
Vinyl Retro Window	Each				-		
Set Back Thermometer	Each				 		
Filter Alert Device	Each						
Foam Tape	Home						
Gas Water Heater Repair/Replace	Each						
Elec Water Heater Repair/Replace	Each			• • • • • • • • • • • • • • • • • • • •			
Reusable Filter/Replacement Signal	Each				†		
Solar Screens	Each						
Compact Fluorescent Bulbs	Each	1063		1063	\$ 8,923.00		\$ 8,923.00
Refrigerators	Each	29			\$ 25,318.00		\$ 25,318.00
LED Night Light	Each	493			\$ 3,621.00		3,621.00
CF Fixtures Interior	Each	226			\$ 18,375.00		18,375.00
CF Fixtures Exterior	Each	110			\$ 8,944.00		8,944.00
Microwave	Each	46			\$ 4,103.00		4,103.00
Surge Proctector	Each	104			\$ 7,093.00		7,093.00
Other (please specify)					,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		,000.00
Assessment/Income Verification	Home	108		108	\$ 4,600.00	1	4,600.00
ducation							
In-home Education	Home	108		108	\$ 2,590.00	3	2,590.00
Education Workshops							
Income Verification OTAL HOMES	Home	9			\$ 508.00	3	508.00
otal Number of Homes Treated		100		0	0.04.550.00		
otal Number of Homes Weatherized		108		108	\$84,508.00	\$	84,508.00

TABLE VIII. D. - 2015 BVES ESA INSTALLATIONS AN

Fourth Quarter: October-Dec

			Completed			Costs	
Measures*	Units	Region 1	Region 2	Total	Region 1	Region 2	Total
Infiltration & Space Conditioning							
Cooler Cover	Home						
Outlet Switch Gaskets	Home						
Shell Infilitration	Home						
Threshold	Home						
Weatherization				******			
Attic Insulation	Home						
Attic Venting	Home						
Ceiling Insulation	Home	1					
Floor Insulation	Home						
Kneewall Insulation	Home						
Weatherstripping	Home						
Caulking	Home						
Home Repairs	Home						
Low Flow Shower Device	Home						
Minor Envelope Repair	Home						
Water Heater Pipe Wrap	Home						
Sink Faucet Aerator	Home						
Water Heater Blanket	Home						\$ -
							\$ -
Furnaces/HVAC							\$ -
Window A/C	Each	3		3	2988		\$ 2,988
Replacement - Gas	Each						\$ -
Repair - Electric	Each				1	-	\$ -
Replacement - Electric	Each			-			\$ -
				-			\$ -
Miscellaneous Measures				-			\$ -
Door Replacement	Each			-			\$ -
Glass Replacement	Each			-			\$ -
Duct Wrap	Home			-			\$ -
Duct Register	Home						\$ -
Storm Windows - Glass Fixed	Each			-			\$ -
Storm Windows - Glass Operable	Each			-			\$ -
Vinyl Retro Window	Each			-			\$ -
Set Back Thermometer	Each			-			\$ -
Filter Alert Device	Each			-			\$ -
Foam Tape	Home			-			\$ -
Gas Water Heater Repair/Replace	Each			-			\$ -
Elec Water Heater Repair/Replace	Each			•			\$ -
Reusable Filter/Replacement Signal	Each			-			\$ -
Solar Screens	Each			-			\$ -
Compact Fluorescent Bulbs	Each	820			\$ 6,877.00		\$ 6,877.00
Refrigerators	Each	25			\$ 23,187.00		\$ 23,187.00
LED Night Light	Each	385			\$ 2,825.00		\$ 2,825.00
CF Fixtures Interior	Each	215			\$ 17,464.00		\$ 17,464.00
CF Fixtures Exterior	Each	108		108	\$ 8,773.00		\$ 8,773.00
Microwave	Each	49		49	\$ 4,366.00		\$ 4,366.00
Surge Proctector	Each	82		82	\$ 5,587.00		\$ 5,587.00
Other (please specify)							
Assessment/Income Verification	Home	82		82	\$ 5,530.00		\$ 5,530.00
Education							
In-home Education	Home	82		82	\$ 2,144.00		\$ 2,144.00
Education Workshops							
Income Verification	Home	1		1	\$ 11.00		\$ 11.00
TOTAL HOMES				0			
Total Number of Homes Treated		82		82	\$ 79,752.00		\$ 79,752.00
Total Number of Homes Weatherized				0			

Measures* Infiltration & Space Conditioning Cooler Cover Outlet Switch Gaskets Shell Infilitration Threshold Neatherization Attic Insulation Attic Venting Ceiling Insulation Floor Insulation Kneewall Insulation Weatherstripping Caulking Home Repairs Low Flow Shower Device Minor Envelope Repair Water Heater Pipe Wrap Sink Faucet Aerator Water Heater Blanket	Home Home Home Home Home Home Home Home	Region 1 3 6 4 -	Region 2	Region 1 \$ 143 \$ 214	Region 2
Cooler Cover Outlet Switch Gaskets Shell Infilitration Threshold Weatherization Attic Insulation Attic Venting Ceiling Insulation Floor Insulation Kneewall Insulation Weatherstripping Caulking Home Repairs Low Flow Shower Device Minor Envelope Repair Water Heater Pipe Wrap Sink Faucet Aerator	Home Home Home Home Home Home Home Home	6 4 -		\$ 214	
Outlet Switch Gaskets Shell Infilitration Threshold Weatherization Attic Insulation Attic Venting Ceiling Insulation Floor Insulation Kneewall Insulation Weatherstripping Caulking Home Repairs Low Flow Shower Device Minor Envelope Repair Water Heater Pipe Wrap Sink Faucet Aerator	Home Home Home Home Home Home Home Home	6 4 -		\$ 214	
Shell Infilitration Threshold Weatherization Attic Insulation Attic Venting Ceiling Insulation Floor Insulation Kneewall Insulation Weatherstripping Caulking Home Repairs Low Flow Shower Device Minor Envelope Repair Water Heater Pipe Wrap Sink Faucet Aerator	Home Home Home Home Home Home Home Home	6 4 -		\$ 214	
Threshold Neatherization Attic Insulation Attic Venting Ceiling Insulation Floor Insulation Kneewall Insulation Weatherstripping Caulking Home Repairs Low Flow Shower Device Minor Envelope Repair Water Heater Pipe Wrap Sink Faucet Aerator	Home Home Home Home Home Home Home Home	6 4 -		\$ 214	
Meatherization Attic Insulation Attic Venting Ceiling Insulation Floor Insulation Kneewall Insulation Weatherstripping Caulking Home Repairs Low Flow Shower Device Minor Envelope Repair Water Heater Pipe Wrap Sink Faucet Aerator	Home Home Home Home Home Home Home Home	6 4 -		\$ 214	
Attic Insulation Attic Venting Ceiling Insulation Floor Insulation Kneewall Insulation Weatherstripping Caulking Home Repairs Low Flow Shower Device Minor Envelope Repair Water Heater Pipe Wrap Sink Faucet Aerator	Home Home Home Home Home Home Home Home	6 4 -		\$ 214	
Attic Insulation Attic Venting Ceiling Insulation Floor Insulation Kneewall Insulation Weatherstripping Caulking Home Repairs Low Flow Shower Device Minor Envelope Repair Water Heater Pipe Wrap Sink Faucet Aerator	Home Home Home Home Home Home Home Home	6 4 -		\$ 214	
Attic Venting Ceiling Insulation Floor Insulation Kneewall Insulation Weatherstripping Caulking Home Repairs Low Flow Shower Device Minor Envelope Repair Water Heater Pipe Wrap Sink Faucet Aerator	Home Home Home Home Home Home Home Home	6 4 -		\$ 214	
Ceiling Insulation Floor Insulation Kneewall Insulation Weatherstripping Caulking Home Repairs Low Flow Shower Device Minor Envelope Repair Water Heater Pipe Wrap Sink Faucet Aerator	Home Home Home Home Home Home Home Home	6 4 -		\$ 214	
Floor Insulation Kneewall Insulation Weatherstripping Caulking Home Repairs Low Flow Shower Device Minor Envelope Repair Water Heater Pipe Wrap Sink Faucet Aerator	Home Home Home Home Home Home Home Home	6 4 -		\$ 214	
Kneewall Insulation Weatherstripping Caulking Home Repairs Low Flow Shower Device Minor Envelope Repair Water Heater Pipe Wrap Sink Faucet Aerator	Home Home Home Home Home Home Home Home	6 4 -		\$ 214	
Weatherstripping Caulking Home Repairs Low Flow Shower Device Minor Envelope Repair Water Heater Pipe Wrap Sink Faucet Aerator	Home Home Home Home Home Home Home	6 4 -		\$ 214	
Caulking Home Repairs Low Flow Shower Device Minor Envelope Repair Water Heater Pipe Wrap Sink Faucet Aerator	Home Home Home Home Home	6 4 -		\$ 214	
Home Repairs Low Flow Shower Device Minor Envelope Repair Water Heater Pipe Wrap Sink Faucet Aerator	Home Home Home Home Home	4			
Low Flow Shower Device Minor Envelope Repair Water Heater Pipe Wrap Sink Faucet Aerator	Home Home Home Home	4			
Minor Envelope Repair Water Heater Pipe Wrap Sink Faucet Aerator	Home Home Home	4			
Water Heater Pipe Wrap Sink Faucet Aerator	Home Home	-			
Sink Faucet Aerator	Home			\$ 47 \$ -	
		49.1		\$ 29	
	1100			\$ -	
· ·				\$ -	
urnaces/HVAC				\$ -	
Window A/C	Each	4		\$ 5,960	
Replacement - Gas	Each	-		\$ -	
Repair - Electric	Each	-		\$ -	
Replacement - Electric	Each	-		\$ -	
		-		\$ -	
liscellaneous Measures		-		\$ -	
Door Replacement	Each	-		\$ -	
Glass Replacement	Each	-		\$ -	
Duct Wrap	Home	-		\$ -	
Duct Register	Home	-		\$ -	
Storm Windows - Glass Fixed	Each	-		\$ -	
Storm Windows - Glass Operable	Each	•		\$ -	
Vinyl Retro Window	Each	-		\$ -	
Set Back Thermometer	Each	-		\$ -	
Filter Alert Device	Each	-		\$ -	
Foam Tape	Home	-		\$ -	
Gas Water Heater Repair/Replace Elec Water Heater Repair/Replace	Each			\$ -	
	Each	•		\$ -	
Reusable Filter/Replacement Signal Solar Screens	Each			\$ -	
Compact Fluorescent Bulbs	Each			\$ -	
Refrigerators	Each	2,168		\$ 23,722	
ED Night Light	Each	85		\$ 74,668	
CF Fixtures Interior	Each			\$ 9,627	
CF Fixtures Exterior	Each	676		\$ 54,814	
Aicrowave	Each	345		\$ 27,968	
Surge Proctector	Each	137		\$ 12,191	
Other (please specify)	Each	283		\$ 19,252	
				\$ -	
Assessment/Income Verification	Home	287		\$ 14,077	
ducation	- U-			\$ -	
n-home Education	Home	287		\$ 7,056	
ducation Workshops		-		\$ -	
Income Verification	Home	10		\$ 981	
OTAL HOMES		•		\$ -	
tal Number of Homes Treated tal Number of Homes Weatherized		287		\$ 250,749.00	

TABLE VIII. E. - 2015 BVES ESA ENERGY SAVINGS

				Annual Ene	Annual Energy Savings *					i ifatimo Ca	S. C.		
	1	Region	on 1	Reg	Region 2	To	Total	Region	on 1	Red	Region 2	Total	100
Measures-	Units	kWh	Therms	kWh	Therms	kWh	Therms	kWh	Therms	kWh	Therms	KWh	Phorns
innitration & space Conditioning												VAA.	SHIP
Cooler Cover	Home												
Outlet Switch Gaskets	Ноте												
Shell Inflitration	Home												
Threshold	Home												
Weatherization													
Attic Insulation	Home												
Attic Venting	Home												
Ceiting Insulation	Ноте												
Floor Insulation	Home												
Kneewall Insulation	Home												
Weatherstripping	Home												
Caulking	DE C												
Home Repairs	Tolling I												
1 cur Elous Chouses	Joure												
Missis Strower Device	Tome					ê							
Willos Chvelope Repair	Home												
water neater Pipe wrap	Home											•	
Sink Faucet Aerator	Home							(
Water Heater Blanket	Home							0				,	
Furnaces												,	
Window A/C	Fach	44											
Replacement - Gas	Hoen H	-				44		444				444	
Repair - Electric	4000					**							
Replacement Florido	בו בו					1							
	Lacu					٠							
Mieralization Mean						-							
Door Dool on the asures						,							
Cool Replacement	Each											•	
Glass Replacement	Each												
Ouct wrap	Home											•	
Ouct Register	Ноше					26						9	
Storm Windows - Glass Fixed	Each												
Storm Windows - Glass Operable	Each					ľ						•	
Vinyi Retro Window	Each											,	
Set Back Thermometer	Each											٠	
Fifter Alert Device	Each											٠	
Foam Tape	Home											1	
Gas Water Heater Repair/Replace	Each											•	
Ele Water Heater Repair/Replace	Each											ı	
Reusable Filter/Replacement Signal	Each					1						,	
Solar Screens	Each											,	
Compact Fluorescent Bulbs	Each	136,373				136 373		040 40				,	
Refrigerators	Each	75,852				75,957		1,318,722				1,318,722	
LED Night Light	Each	9.156				0.002		1,051,928				1,061,928	
CF Fixtures Interior	Each	42,012				42,130		146,300				146,500	
CF Fixtures Exterior	Each	21,514				21 544	1	2612,192				672,192	
Microwave	Each	13,038				13 030		344,218				344,218	
Surge Proctector	Each	22,500				20,000		50,000				130,379	
Other (please specify)						24,300		180000				180,000	
												0	
Education													
In-home Education	Home												
Education Workshops													
Orner (prease specify)											+		
IOIAL		320,489				320.489		3 854 383			†		
								2,007,000,				3,854,383	

TABLE VIII. E. - 2015 BVES ESA ENERGY SAVING:

			minda Lileigy Sayings	china			Litetime	Energy Savings	v
· · · · · · · · · · · · · · · · · · ·		egion 1	Region 2		otal	Region 1	_	Region 2	Total
ditton	Onits	kwn Therms	kWh Therms	ms kWh	Therms	kWh Th	Therms kWh	Therms	kWh
Cooler Cover									
Outlet Switch Gastrate	a line								
Shell Infilitration	Tome								
Threshold	TO TO		1						
	2								
Weatherization									
Attic Insulation	Home								
Attic Venting	Home								
Ceiling Insulation	Home								
Floor Insulation	Home			1					
Kneewall Insulation	Home								
Weatherstripping	Home								
Cautking									
Home Repairs	a louis								
Low Flow Shower Device	Come								
Minor Flivelone Bensir	Tome			,					,
Water Heater Pine Wran	a care			-					
Sink Faucet Aerator	Tomor.			,					
Water Heater Blanket	2001					0			
	alloc			-					
Furnaces									
Window A/C	100								
Denlacement Cas	L GGC	//[177		1774			1 774
Repair - Flerhin	Fach			-					
Replacement - Flectric	Facilia								
	3								٠
Miscellaneous Measures									'
Door Replacement	Each			i i	+				
Glass Replacement	Each								2
Duct Wrap	Home				1			1	•
Duct Register	Home				1				1
Storm Windows - Glass Fixed	Each			 -	+	1		1	•
Storm Windows - Glass Operable	Each				+			1	
Vinyl Retro Window	Each					-			,
Set Back Thermometer	Each								
Fifter Alert Device	Each				+				70
Foam Tape	Home							+	
Gas Water Heater Repair/Replace	Each							1	1
Ele Water Heater Repair/Replace	Each								+
Reusable Filter/Replacement Signal	Each								-
Solar Screens	Each							1	
Compact Fluorescent Bulbs	Each	735,158		735,158		7 108 973			7 100 073
Reingerators	Each	130,806		130.806		1.831.284			1 024 204
CE Esting 1 to 1	Each	57,407		57,407		918,520			018 520
OF Fixtures attended	Each	299,530		299,530	7	,792,480			4 792 ABO
Alicanor	Each	199,200		199,200	6,	187 200			3 187 200
Surge Productor	Each	52,152		52,152		521,517			521 517
Other (please specify)	Lagon	577,711		112,225		897,800			897,800
						1			
Education								+	
In-home Education	Home								
Other (place confit)					-				
Origi (piedae specify)					-				+
72.0							_	_	

TABLE VIII. E. - 2015 BVES ESA ENERGY SAVING

			A	Appliet Freshit Contract	A Company		-	Sout-Local					
	_	Region		Bagion	shawings					ifetime Ene	Lifetime Energy Savings		
Measures*	Units	kWh	Therms	kWh.	Thorms	LIAN		Kegion 1	-	Region 2	2	Total	
Infiltration & Space Conditioning			2		CHIGHES	YAA	ruerms	KWN	Inerms	xw.	Therms	kWh	Therms
Cooler Cover	Home												
Outlet Switch Gaskets	Home												
Shell inflitration	Home												
Threshold	Home												
Westherization													
Affic Insufation	Home												
Attic Venting	Home												
Ceiling Insulation	Home										1		
Floor Insutation	Home												
Kneewall insulation	Home									T			
Weathershipping	Home	59				59		501					
Caulking	Home					3		- 60			1	591	
Home Repairs	Home												
Low Flow Shower Device	Home	1,397				1 307		42 040					
Minor Envelope Repair	Home	20				186.1		13,970				13,970	
Water Heater Pipe Wrap	Home					03		187				197	
Sink Faucet Aerator	Home	828				828	\dagger	0000		1			
Water Heater Blanket	Home					0.70		0,403				8,283	
						·					1	4	
Furnaces													
Window A/C	Each						+		1			1	
Replacement - Gas	Each								1				
Repair - Electric	Each											(4)	
Replacement - Etectric	Each					æ				T			
100										T	†		
Miscellaneous Measures						2.							
Cool replacement	Each						-						T
Glass Replacement	Each					20							
Duct Beninger	Home					٠							
Clace E	a de la												
Storm Windows Class Pixed	Lagon												Ī
Vioyi Reiro Window	Each					,						,	
Sel Back Thermometer	1000											Ī	
Filter Alert Device	T T T					•						,	
Foam Tape	Home					1						-	
Gas Water Heater Repair/Reptace	Each											3	
Ete Water Heater Repair/Replace	Each								1		1	į	
Reusable Filter/Replacement Signal	Each								†	1	\dagger		
Solar Screens	Each					æ				1		20	
Compact Fluorescent Bulbs	Each	1,894,266				1.894,266		18.317.552		1	1	10 217 550	
Keirigerators	Each	344,430				344,430		4.822.020				7 822 CO	
CEU Night Light	Each	143,005				143,005		2,288,072				2 288 072	
OF Extudes Extends	Each	509,901				509,901	_	8,158,419				8.158.419	T
Michigan	Each	279,378				279,378		4.470,048				4.470.048	
Surge Proclector	T dacu	140.736	1	1		140,756		1,407,563				1,407,563	
Other (please specify)		270,400			1	270,400		2,163,200				2,163,200	
					 		+			+	\dagger		
Education													T
In-home Education	Ноше												
Other (please specify)													
TOTAL		2 504 440											
		3.304,440				3.584,440		41,649,915				41,649,915	

TABLE VIII. E. - 2016 BVES ESA ENERGY SAVING

Fourth Quarter: Oct-Dec

				Annual Energy Savings	gy Savings					Lifetime Energy Sayings	rgy Savinos		
Meacine	4	Region		Reg	Region 2	Total		Region		Regi	Region 2	Total	-
Infiltration & Space Conditioning	Sills	KWII	nerms	L KAD	l herms	ĸwh	Therms	KWh	Therms	κWh	Therms	KWh	Therms
Cooler Cover	Home												
Outlet Switch Gaskets	Home												
Shell Infiltration	Home												
Threshold	Home												
Weatherization													
Aftic Insulation	Home												
Attic Venting	Home												
Ceiling Insulation	Home										Ī		
Floor Insulation	Ноте												
Kneewall Insulation	Home												
Weatherstripping	Home												
Caulking	Home												
Home Repairs	Ноше												
Low Flow Shower Device	Home												
Minor Envelope Repair	Home											*	
Water Heater Pipe Wrap	Home					,							
Sink Faucet Aerator	Home						Ī						
Water Heater Blanket	Home				Ī							,	
Furnaces						13.					Ī		
Window A/C	Each	399				399	T	3002					
Replacement - Gas	Each					ů.					1	3,992	
Repair - Electric	Each					č						*	
Replacement - Electric	Each					8.							
										Ī			
Miscellaneous Measures												•	
Door Replacement	Each					,							
Glass Replacement	Each											-	
Duct Wrap	Home					æ					T		
Duct Register	Home										1		
Storm Windows - Glass Fixed	Each					3.5					1		
Storm Windows - Glass Operable	Each											-	
Vinyl Retro Window	Each					,						,	
Set Back Thermometer	Each												
Filter Alert Device	Each									T		*	
Foam Tape	Home								T			'	
Gas Water Heater Repair/Replace	Each											,	
Ele Water Heater Repair/Replace	Each						<u> </u>						
Reusable Filter/Replacement Signal	Each									T			
Solar Screens	Each					,					1		
Compact Fluorescent Bulbs	Each	1,109,460				1,109,460		10.728.478			T	10 72B A79	
reingerators	Each	208,206				208,206		2.914.884				2014 884	
CE ELLISTIC	Each	86,860				86.860		1,389,758			T	1 380 758	
Cr rixiures intenor	Each	376,358				376,358		6,021,720			T	6.021.720	
Misseria Caterror	Each	231,271				231.271		3,700,339				3 700 330	
Sino Destado	Each	159,715				159,715		1,597,145				1 597 145	
Other Asian	Each	168, 100				t68,100		1,344,800				1 344 800	
Curer (prease specify)												200	
Education											T		
In-home Education	Home												
Education Workshops					1								
Other (please specify)					+		1						
TOTAL		2 340 369		T	+	2 240 260	1		1				
				-		4.340,303	-	27,701,116	-		_	27 701 116	

TABLE VIII. E. - 2015 BVES ESA ENERGY SAVING

				uat Energy	Annual Energy Savings YTD	9.			ife	ime Foerny	Lifetime Foerny Savinos YTD	2	
		Region		Reg	Region 2		la!	Region		Region 2	on 2	3	
Measures*	Units	κWh	Therms	κWh	Therms	kWh	Therms	kWh	Therms	kWh	Therms	kWh	Therms
Intiltration & Space Conditioning													
Coder Cover	Home												
Chail Jelingia	Home												
Shell minit atron	Home												
Cicental	Home												
Weatherization													
Attic Insulation	Home												
Attic Venting	Home												
Celling insulation	Home		I										
Floor insulation	Home												
Kneewall insulation	HOH												
Weatherstonnion	Tomor.	5											
Caulting	nome	S				29		591				591	
Home Densie	поше		1										
Low Flow Shourse Design	Home	100											
Minor Equations Repair	Tone	186.1				1.397		13,970				13,970	
Water Heater Pipe Wran	1000	7				20		197				197	
Sink Faucet Aerator	1000	000	I									0.	
Water Heater Blacket	D C	070				878		8,283				8,283	
	2											,	
Furnaces													
Window A/C	Fach	000				-							
Replacement - Gas	Factor	050				920		6.210				6,210	
Repair - Electric	Fach				<u> </u>		1					,	
Replacement - Electric	N C					1						0	
					<u> </u>	4 1	+					-	
Miscellaneous Measures					_	×							
Door Replacement	Each					,	+					OF	
Glass Replacement	Each												
Duct Wrap	Home					8 4						9 3	
Duct Register	Home												
Storm Windows - Glass Fixed	Each										1		
Storm Windows - Glass Operable	Each					9	1						
Vinyl Retro Window	Each					3							
Set Back Thermometer	Each					24							
Filter Alert Device	Each												
Foam Tape	Home												
Gas Water Heater Repair/Replace	Each					¥							
Cie Waler Heater Kepar/Keplace	Each					٠						4	
Reusable Filter/Replacement Signal	Each						-					2	
Solar Screens	Each					ů)							
Defendant Fluorescent Builds	Each	3,875,257				3.875.257		37,473,725				37,473,725	
FD Nobil John	Each	759,294				759.294		10,630,116				10,630,116	
CF Fixtures Interior	Lach	4 227 004				296.428		4,742,850				4,742,850	
Of Estimate Estimate	Cach	108/127				1.227,801		19,644,811				19,644,811	
Mergusia	Cach	131,363				731,363		11,701,805				11,701,805	
Sime Productor	Cach	305,005				365,661		3,656,604				3,656,604	
Other (please specify)	200	373,443				5/3,225		4.585,800				4,585,800	
Cincode penadi cinco					+			0				0	
Education										1			
In-home Education	Home									1			
Education Workshops							1						
Other (please specify)								T			T		T
TOTAL		7,831,953				7 831 953		92 464 962	T	†	1	200 464 000	
No.					-	120011001		34,404,304,				92,464,962	